



# LOGISTICS DIVISION

PNG'S ENERGY & RESOURCES PARTNER OF CHOICE

For over a century, Steamships has been Papua New Guinea's pioneering conglomerate in shipping and logistics.

[steamshipslogistics.com](http://steamshipslogistics.com)

# ABOUT STEAMSHIPS

**With over 100 years of operations in Papua New Guinea, Steamships is Papua New Guinea's pioneering conglomerate in shipping, logistics, property and hotels.**

Household brands include Coral Sea Hotels, Pacific Palm Properties, Consort Express Lines and EastWest Transport.

Steamships is jointly listed on the Port Moresby (PNGX) and the Australian Securities Exchange (ASX).

Major shareholders are John Swire & Sons and Nasfund, the largest private-sector superannuation fund in PNG.

Steamships has a vision to build a valuable and profitable business that is widely respected as being the best group to work for and with which to do business.

The Group conducts their activities in a manner that protects the environment, health, security and safety of their employees, contractors, and customers.

## LEARN MORE ABOUT OUR LOGISTICS DIVISION

Hold your smart device camera over the QR code to visit our landing page.

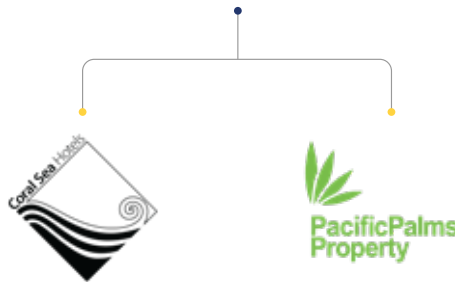




## LOGISTICS DIVISION



## PROPERTY & HOSPITALITY DIVISION



# LOGISTICS DIVISION CAPABILITY

With over 2,000 employees and 98 percent of our workforce being Papua New Guinean nationals, we are Papua New Guinea's largest operator of transport & logistics.

Our experienced projects team provide innovative turnkey solutions for a diverse range of clients from energy, mining, construction and FMCG.

- ▶ DOMESTIC LINER SHIPPING
- ▶ STEVEDORING & HANDLING
- ▶ REGIONAL PROJECT & CHARTER SHIPPING
- ▶ HARBOUR TOWAGE
- ▶ MARINE SALVAGE
- ▶ HEAVY EQUIPMENT LEASING
- ▶ DEPOT AND WAREHOUSING SERVICES
- ▶ DOOR-TO-DOOR DELIVERY
- ▶ CONTAINER TRANSPORT
- ▶ BULK FUEL TRANSPORT
- ▶ CUSTOMS CLEARANCE
- ▶ BESPOKE LOGISTICS SOLUTIONS



Our Logistics Division has over 2,000 Papua New Guinean employees; including 800+ marine crew, 500+ machine operators and drivers, 250+ technical employees in our marine and non-marine workshops, and over 800 other land-based operational employees.

# JOINT VENTURE PARTNERSHIPS & LOCAL CONTENT

- ▶ Our Joint Ventures are with identified local landowner groups at each port.
- ▶ Each provides significant employment opportunities for the nearby communities and is structured so that earnings flow back into the local community.
- ▶ Our Joint Venture Stevedoring businesses offer a full range of stevedoring and handling facilities operating in 11 ports around the country.

# GEOGRAPHIC REACH

- ▶ Our Logistics Division operates 16 offices and agencies across the country.
- ▶ Our transportation offerings cover road and sea transport from standard cargo to more complex heavy and bulk project lifts.
- ▶ We connect Papua New Guinea to the Pacific, through our network of regional offices, and connect the Pacific to the world, through our third-party agents.



## VIEW OUR MAP

Hold your smart device camera over the QR code to view our map.





# MARINE SERVICES

## LINER SHIPPING

- ▶ We provide the most comprehensive network of scheduled liner shipping services in PNG, with 10 dedicated liner vessels in our fleet around Papua New Guinea.
- ▶ Our weekly and fortnightly liner services connect all 14 major ports across the country.
- ▶ We offer various container types of varying sizes for all types of cargo. Our 6,000 TEU owned container fleet includes refrigerated and dry containers.

## PROJECT & CHARTER SHIPPING

- ▶ We provide short and long-term vessel charters, to the shores and rivers of Papua New Guinea and the wider Pacific Region.
- ▶ Our team of experts understand the complexities around moving cargo, heavy lift, hazardous goods, break bulk and more, allowing customers to reach any local market in Papua New Guinea.
- ▶ We are also experts in river shipping in PNG with shallow draft tugs and landing craft vessels suitable for operation on the Purari and Fly rivers.

## HARBOUR TOWAGE & MOORING

- ▶ We are able to offer harbour towage and mooring services in all coastal locations across the country with well-maintained vessels, experienced staff, and intimate local knowledge.

## STEVEDORING & HANDLING

- ▶ We are able to handle domestic and international vessels of all shapes and sizes all across PNG with JV operations in 11 ports across the country and a well-trained PNG workforce and well-maintained equipment.

## OTHER MARINE SERVICES

- ▶ We also offer Salvage, Commercial Diving, and Life Raft (both sales & leasing) services.

# MARINE ASSETS

## LINER ASSETS



**5X GEARED CONTAINER VESSELS**  
80 to 600 TEU Capacity



**4X LCTs AND TUG  
& BARGE SETS**



**5,400X DRY  
CONTAINERS**



**400X REFRIGERATED  
CONTAINERS**

## TOWAGE ASSETS



**12X TUG VESSELS**



**4X DUMB BARGES**

## STEVEDORING ASSETS



**146X LIFTING &  
HANDLING ASSETS**

# LAND SERVICES

## GENERAL TRANSPORT

- ▶ We offer a wide spectrum of ISO accredited land transport services including containerised cargo, bulk, and break-bulk cargoes with a fleet of over 100 transport assets all across PNG.

## BULK FUEL TRANSPORT

- ▶ With over 50 fuel tankers we supply contracted bulk fuel delivery services to major energy companies all across PNG covering aviation fuel, marine fuel, diesel and unleaded petrol.

## CUSTOMS CLEARANCE

- ▶ We have in-house customs clearance teams embedded into our container transport operations with EastWest Transport in both Port Moresby and Lae.

## DEPOT & WAREHOUSING SERVICES

- ▶ We have over 50 ha of depots across the country with depots, manpower and machinery to manage storage needs on behalf of customers or dedicated space for customers to self-manage.

## HEAVY EQUIPMENT LEASING

- ▶ We have reachstackers, empty handlers, forklifts, and cranes available for hire.

## OTHER LAND SERVICES

- ▶ We offer freight consolidation, packing, air freight, track and trace and training services.

## LAND ASSETS



**161X** PRIME MOVERS  
& SIDE LOADERS



**49X** FUEL  
TANKERS



**146X** LIFTING  
ASSETS



**400,000SQM**  
AVAILABLE LAND FOR LAYDOWN  
AND WAREHOUSING AT PORTSIDE



# HSSEQ

## HSSEQ & PLANNED MAINTENANCE SYSTEMS

### CERTIFICATION & MEMBERSHIPS

#### ISO ACCREDITED

- ▶ Consort Express Lines, Pacific Towing, JV Port Services and EastWest Transport (the four operating companies that comprise the logistics division) have all independently attained ISO certifications 9001 - Quality , 14001 - Environmental, 45001 - Occupational Health & Safety.

#### SOLAS COMPLIANT

- ▶ Pacific Towing and Consort Express Lines (our two marine entities) as required by the SOLAS convention, Chapter IX (Management of Safe Operation of Ships), comply with the ISM Code which requires the development and use of a Safety Management System (SMS) on board all vessels. Our SMS is periodically audited by Lloyds Register (LR) to maintain our Certificate of Compliance.



#### SALVAGE MEMBERSHIPS

- ▶ Pacific Towing is a member of the International Spill Organisation and Melanesia's only full member of the International Salvage Union.

#### WE USE RISKCLOUD ONLINE SAFETY REPORTING TO MANAGE OUR HSSEQ MANAGEMENT SYSTEM WHICH COVERS:

- ▶ HSSEQ Reporting – monthly reporting on safety activities in the group
- ▶ Safety Activities – Group & divisional HSSE committee meetings, inspections, audits etc.
- ▶ BCP, ERP & Incident Reporting – captures all incidents including near misses
- ▶ Insurance policies – register insurance claims
- ▶ Compliance system – tracking & reports on audit inspection & observations
- ▶ Risk register – record of assessment of risk exposures and mitigations
- ▶ Policies & procedures

#### MARINE PLANNED MAINTENANCE SYSTEM (TM MASTER):

- ▶ Since 2022, Consort Express Lines and Pacific Towing both use TM Master (Tero Marine's flagship modular, configurable fleet management software on Steamships vessels).

#### PRONTO:

- ▶ We manage Planned Maintenance for our non-marine assets in Pronto along with our automatic stock and inventory replenishment.





# CONVENIENTLY SITUATED PORTSIDE BUSINESS PARK

Steamships possesses 38 hectares of land at its Portside Business Park facility which is adjacent to the PNG Ports wharves at Motukea. PNG Port's facility receives all Port Moresby international liner shipping vessels and is also well-suited to cater to international bulk, project and other specialist vessels with its four berths with 11m draft within its ISPS secured facility.

Steamships' businesses operate from this location with Consort Express Lines calling into PNG Port's domestic wharf, JV Port Services (as Motukea United Limited a landowner Joint Venture) loading and discharging Consort vessels and non-liner international vessels, Pacific Towing offering towage and mooring services and JV Hire Company offering heavy cargo handling machinery for short or long term hire. With EastWest Transport's yard and workshop just 4km down the road towards town offering fuel transport, general transport, and customs services Steamships is able to offer the full suite of logistics support services at this site.

The Portside facility is ideally suited for laydown and storage needs, either in secure depots or in warehouses. It's the ideal cargo staging point for inbound international cargo on its way to either Herd Base up the Purari River or the LNG Plant 20km down the coast at Caution Bay. Steamships can offer the handling and transport equipment (land and marine) to move cargo on to its final destination.









# KEY PROPERTY OFFERINGS



**PacificPalms  
Property**

- Over 200 properties
- 80+ Buildings
- High-end mid-level offices, warehouses, long-term accommodation or retail
- Harbourside South Marriott Executive Apartments
- Offices in edge certified green buildings
- Built to suit warehouses and land leases for yard storage



# KEY HOSPITALITY OFFERINGS



## 7 HOTELS ACROSS FIVE DESTINATIONS

- ▶ Grand Papua Hotel, a member of Radisson individual - Port Moresby
- ▶ Gateway Hotel & Apartments - Port Moresby
- ▶ Ela Beach Hotel & Apartments - Port Moresby
- ▶ Huon Gulf Hotel - Lae, Morobe Province
- ▶ Highlander Hotel - Mt Hagen, Western Province
- ▶ Bird of Paradise Hotel - Goroka, Eastern Highlands
- ▶ Cassowary Hotel - Kiunga, Western Province

## 5 LOCATIONS ACROSS PAPUA NEW GUINEA

**573 HOTEL ROOMS**

**127 APARTMENTS**

**CONFERENCE ROOMS AVAILABLE**

**FOOD & BEVERAGE SERVICES**





# SUSTAINABILITY

**STEAMSHIPS  
REMAINS  
A MAJOR  
CONTRIBUTOR  
TO THE  
ECONOMIC  
DEVELOPMENT  
OF PNG**

Steamships is a firm believer in sustainable development, 'development that meets the needs of the present without compromising the ability of future generations to meet their own needs'.

- ▶ Steamships and its operating businesses are committed to conducting our activities in a manner that protects the environment, health, security and safety of our employees, contractors, and customers.
- ▶ Our Sustainable Development Policy commits the Steamships Group to playing an active role as a responsible corporate citizen.
- ▶ Our approach to sustainable development is focused on the five pillars of Climate, Waste, Water, People and Community including an ambition to reach net zero emissions by 2050.
- ▶ Steamships utilises the Global Reporting Initiative's revised Universal Standards (2021) as a framework for its sustainability monitoring and reporting.



**Our strategy is aligned with the United Nations Sustainable Development Goals (SDGs).**





# OUR COMMUNITY

By maintaining a clear focus on Our People, Our Environment and Our Community, Steamships remains a major contributor to the economic development of PNG and a committed steward of the unique environment and culture of our nation.

- ▶ Community engagement initiatives focused on education, environment, health, and social welfare, with a focus on women, children, and vulnerable groups.
- ▶ Highlights include the Women in Maritime scholarship in partnership with Australia Awards, funding learning centres for Buk Bilong Pikinini in Port Moresby, Lae and Goroka, Sago Studio architect students green project in Lae and Bel Isi's gender-based violence programmes, sanitation and hygiene education programmes, and Sea Women of Melanesia's marine conservation initiatives.

OUR  
PEOPLE  
OUR  
ENVIRONMENT  
OUR  
COMMUNITY

**Building a shared vision for our people,  
our environment and our community for  
a better future for Papua New Guinea.**







# LOGISTICS DIVISION

UNIT 1 / BUILDING 2  
BARUNI INDUSTRIAL ESTATE / BARUNI ROAD  
NATIONAL CAPITAL DISTRICT / PAPUA NEW GUINEA

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